

Paulo Zambrano
Project Manager

Paulo Zambrano has a 21-year career in the travel industry, having started at Disneyland Resort as a front desk agent in 1997. Within 4 years Paulo moved into Travel Agency Sales working closely with a team of 36 District Sales Managers representing Disneyland, Walt Disney World, Disney Cruise Line, Adventures by Disney and Aulani A Disney Resort & Spa.

His next move was in 2011 where he began a new chapter with Auto Club Enterprises on the Travel Product Management team and accountable for 11 land suppliers. In 2013 Paulo's responsibilities increased, as he became an Associate Product Manager.

Paulo was instrumental in developing and implementing many of the marketing and cruise and tour programs to drive brand awareness. In 2016 Paulo seized the opportunity to join Trafalgar and Brendan Vacations as a Project Manager, with ownership of sales engagement and marketing across key partners and National Accounts.